



Distributor Application Form

I. Basic Information: -

1. Name of the Applicant Distributor : _____

(Mr./ Mrs./ Ms.) _____

2. Permanent Address : - _____

Town: _____ City: _____ State: _____

Phone No. _____ Mobile No. _____

E-mail: _____

3. Details of Immovable Properties: _____
(Owned by Dealer/Distributors)

II. Constitution Of Dealer/Distributor

4. Proprietorship/ partnership/ private:
Limited Co/Public Limited Co/Others : _____
(Please specify)

5. Details of Proprietors/Partners/Directors:

Name	Address& Telephone No	Residence Address& telephone No	Qualification

III. Manpower

6. Administrative Staff: _____ Numbers: _____

7. Sales Staff: _____

Name	Designation	No. of Years	Total Experience	Qualification	Salary

8. Details of Technical Staff: _____ Numbers: _____

Name	Designation	No. of Years	Total Experience	Qualification	Salary

9. Are any of you personally related/known to any employee of Oil Company? Yes/No

V. Sales Record

Qty sold in last year _____ Sales Turnover (last 3 yrs) _____

Company Brand	Reference	Lubricants	Spare Parts	Others

VI. Financial Details

10. Firm/Company's Financial Position (As on _____)

Liabilities (Rs. / in lakhs)		Assets (Rs. / in lakhs)	
Share Capital		Investment	
Reserves & Surplus		Fixed Deposit	
Loans		Properties	
Creditors		Vehicles	
Advance from Customers		Stock	
Others Advances		Debtors	
Total		Total	

11. Are Accounting Procedures computerized : Yes/No. If yes, the package/software:

VII. Infrastructure

12. Office Space: _____ Sq ft Godown Space: _____ Sq ft

Outlet Area if any _____ Sq ft

13. Location of the office: Main market/Secondary market/Outside main township

14. Address of the Sales Counters: _____

Tel. Nos. _____ Fax Nos. _____

15. Whether godown lies outside Octroi Zone? Yes No

16. GST No _____ Date

17. Nearest Railway Station/Transport Agency

VIII Goods:

18. You are interested in Distributorship/Dealership for: Please tick

Lubricants - Industrial	<input type="checkbox"/>	Lubricants - Automotive	<input type="checkbox"/>
-------------------------	--------------------------	-------------------------	--------------------------

IX. Territory

19. Name of Town/ Districts for which Dealership/Distributorship is applied

X. Investment

2. How much investment are you prepared to make for our products?

Lubricants Indl Staff/ Office / Rs. _____

Storage space Rs. _____

Vehicle for distribution Rs. _____

Bank Guarantee Rs _____ (In case of Credit)

XI. Documents to be Provided:

- 1) Copy of Memorandum & Articles of Association in case Dealer/Distributor is a Company registered under the Companies Act 1956.
- 2) Copy of List of Directors with addresses in case Dealer/Distributor is a Company registered under the Companies Act 1956.
- 3) Copy of Board Resolution authorizing the person applying for Dealership/Distributorship and signing this Form in case Dealer/Distributor is a Company registered under the Companies Act 1956.
- 4) Copy of Partnership Deed in case the Dealer/Distributor is a Firm, Association of Persons, etc. along with a letter of Authority in favour of the Authorised Partner/Person.
- 5) List of Partners with addresses in case the Dealer/Distributor is a Firm, Association of Persons, etc.
- 6) GST Registration
- 7) Copies of last 6 months bank statements.
- 7) Any other documents _____

XIII. Declaration

I/We, the undersigned, have gone through the terms & conditions, as mentioned herein, for my/our appointment as the Dealer/Distributor of the Company. I/We, fully understand the implications of the terms & conditions as given overleaf and therefore bind myself/ourselves into a legal contract with the Company as per the Indian Contract Act, 1872 and other applicable provisions and laws as may be related to this contract. I/We understand fully that this Application Form can be used against me/us before any Court of Law/Tribunal/Arbitration proceedings, etc. I/We, state that all information as mentioned in this Application Form is true & correct to the best of my/our knowledge and information and I/We shall abide by and maintain the declarations made herein. I further agree to abide by the terms and conditions of this agreement as long as I continue to deal with the Company; I also agree to be bound by the terms & conditions & policies of supply of goods and payment thereof conveyed from time to time by the Company

Autorised Signatory
With Seal